# **Canada Trade Mission**



#### Why Canada?

- Canada is the largest export market for the US due to the geographic proximity and complimentary business culture. The bilateral investment and trade between Canada and the United States reaches \$1 trillion annually.
- The World Economic Forum consistently recognizes Canada's financial system among the soundest in the world.
- Canada has the largest growth in GDP of the G-7 countries, and is ranked the most favorable country to do business with of the G-20. The IMF predicts its GDP will grow consistently at 2 percent annually through 2020.



#### **This Exciting Trade Mission Includes:**

- Business meetings with distributors, agents, or customers according to your needs in Canada – all arranged by Delaware's in-country trade representative.
- Interpreter to accompany you on business meetings.
- Preparation session and in-country briefing by State of Delaware Canadian trade representative. On-site assistance provided by Global Delaware staff and our incountry trade representative.
- Debrief session upon return to assess any follow-up assistance required.
- The State of Delaware is covering all these costs valued at \$6,500 per company.



### Who Can Participate?

• Delaware businesses with physical operations in the State of Delaware who meet the qualifying criteria may apply to participate in the trade mission.



# September 19-22, 2016

#### **Cost and Details**

The cost of participation is \$500. Delaware businesses are responsible for their own air, hotel, meals, and incidental expenses.

Companies that have been selected for the trade mission will be sent an official registration form.

A passport with at least 6 months of validity following dates of travel is required.

#### **Funding Assistance**

The State of Delaware provides limited funding assistance for qualifying Delaware businesses seeking to export. Please see our website for details and an application at: de.gov/ funding.

State assistance may be used to offset up to 50% of eligible expenses; including your travel to Canada. Funds are based on availability.

## If you are interested in participating in this mission, please contact:

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